

1.Social and environmental preservation costs

Lawson, Inc.

Period: March 1 to February 28 or 29. Scope of compilation: Lawson headquarters and franchise stores. *1

(Thousands of yen)

Classification		FY2017		FY2018		FY2019			
		Investment amount	Expense amount	Investment amount	Expense amount	Investment amount	Expense amount	Descriptions of principal activities	Effects
(1) Business area costs	(1)-1 Pollution prevention costs		182,127		206,851	0	205,600	Maintenance and management of septic tanks at new stores	Prevention of water contamination
	(1)-2 Global environmental conservation costs	17,871,096	70,928	18,409,161	75,838	9,072,835	117,629	Implementation of energy-efficient equipment, CO2 offsetting activities	CO2 reduction
	(1)-3 Resource recycling costs		6,510,759		7,886,762	0	7,565,130	Waste materials-related expenses *2	Compliance with laws and regulations
(2) Upstream/downstream costs			668,171		944,118	0	619,541	Containers and Packaging Recycling Law-related expenses	Compliance with laws and regulations
(3) Management operations costs			9,181		6,811	0	5,658	Preparation of environmental reports, ISO14001 assessment expenses	Promotion, dissemination and education related to environmental activities
(4) Research and development costs			11,394		9,792	0	6,240	Energy-conserving stores' research expenses	CO2 reduction
(5) Social activity costs			81,461		70,976	0	20,609	Afforestation activities, cleaning activities, donations to non-profit organizations	Biodiversity preservation, regional beautification
Total		17,871,096	7,534,021	18,409,161	9,201,148	9,072,835	8,540,406		

Notes:*1 Including domestic area franchise stores and Lawson Store100 stores.

*2 Expenses for waste disposal and recycling at stores are estimated based on values for standard stores employed as sample figures.

2. Environmental Data

Lawson, Inc.

Item		Unit	FY2010	FY2011	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019		
Reducing CO2	Supply chain CO2 emissions ¹	Total	Thousands of tons (%)	—	—	3,615.7 (100.0)	4,341.7 (100.0)	4,728.3 (100.0)	4,868.4 (100.0)	4,985.1 (100.0)	5,190.2 (100.0)	5,565.0 (100.0)	5,712.2 (100.0)	
		Gasoline consumption by Company vehicles	Scope1 Thousands of tons (%)	—	—	5.9 (0.16)	6.5 (0.15)	6.1 (0.13)	5.5 (0.11)	5.3 (0.11)	5.1 (0.10)	4.4 (0.08)	4.5 (0.08)	
		Electricity consumption by corporate headquarters, areas, branches and Company-operated stores	Scope2 Thousands of tons (%)	—	—	13.4 (0.37)	16.0 (0.37)	75.9 (1.60)	21.8 (0.45)	25.3 (0.51)	26.3 (0.51)	26.8 (0.48)	23.2 (0.41)	
		Stocked raw materials (Private and national brand products, plastic shopping bags, etc.)	Scope3 Category1 Thousands of tons (%)	—	—	2,605.6 (72.06)	3,229.8 (74.39)	3,303.4 (69.87)	3,534.3 (72.60)	3,711.8 (74.46)	3,850.4 (74.19)	4,169.5 (74.92)	4,313.3 (75.50)	
		Energy consumption associated with electric power procurement	Scope3 Category3 Thousands of tons (%)	—	—	59.7 (1.65)	63.1 (1.45)	74.0 (1.56)	71.1 (1.46)	74.3 (1.49)	76.5 (1.47)	79.7 (1.43)	80.3 (1.41)	
		Energy consumption by delivery centers	Scope3 Category4 Thousands of tons (%)	—	—	92.7 (2.57)	74.8 (1.72)	78.5 (1.66)	83.2 (1.71)	86.6 (1.73)	94.0 (1.81)	99.4 (1.79)	100.7 (1.76)	
		Waste generated by stores & industrial waste generated at times of store closures and remodeling	Scope3 Category5 Thousands of tons (%)	—	—	23.3 (0.64)	24.8 (0.57)	27.7 (0.59)	26.5 (0.54)	26.3 (0.53)	28.0 (0.54)	24.0 (0.43)	25.3 (0.44)	
		Business trips by headquarters employees	Scope3 Category6 Thousands of tons (%)	—	—	—	0.5 (0.01)	0.5 (0.01)	0.5 (0.01)	0.5 (0.01)	0.6 (0.01)	0.6 (0.01)	0.9 (0.02)	
		Disposal of containers, disposable chopsticks and plastic shopping bags	Scope3 Category12 Thousands of tons (%)	—	—	35.0 (0.97)	47.6 (1.10)	52.9 (1.12)	34.2 (0.70)	34.6 (0.69)	37.3 (0.72)	43.2 (0.78)	59.8 (1.05)	
		Electricity consumption by franchise stores	Scope3 Category14 Thousands of tons (%)	—	—	780.1 (21.58)	878.6 (20.24)	1,109.3 (23.46)	1,091.3 (22.42)	1,020.4 (20.47)	1,072.0 (20.65)	1,117.4 (20.08)	1,104.2 (19.33)	
	Per-store CO2 emissions due to electricity consumption ²	★	t	68.2	86.1	86.7	101.8	98.3	98.8	95.4	90.3	86.3	79.9	
	Per-store delivery truck CO2 emissions (Reduction rate compared with fiscal 2007)	★	%	16.9	21.3	23.8	22.8	24.2	21.0	22.2	20.2	18.5	17.9	
	Per-store daily delivery trucks (excluding newspapers and tobacco deliveries)	★	Trucks	7.29	7.29	7.0	7.0	7.0	7.0	7.0	7.0	7.0	7.0	
	CO2 offset through the CO2 Offset Program (offsets sold or attached to products)	★	Cumulative CO2 offset	t	16,200	16,900	20,500	23,500	24,700	26,100	27,600	29,300	29,900	
Saving resources	Plastic containers and packaging	Plastic container and packaging weight (Index)	%	—	—	—	—	—	—	—	100.0	—	98.3	
		Cumulative "Bring Your Own Bag" reusable bags distributed	Thousands of bags	2600	2710	3260	4290	4310	4340	4380	443	444	541	
	Program to reduce plastic shopping bag use	Plastic shopping bags used per store weight	kg	674	681	690	683	667	668	667	652	655	638	
		Plastic shopping bag handout rate	%	74.0	74.3	75.4	76.3	77.1	76.8	78.0	77.5	78.5	77.3	
		Plastic shopping bags used weight	t	5,978	6,250	6,661	6,988	7,203	7,592	7,975	8,316	8,854	8,795	
	Program to reduce disposable chopstick use	Disposable chopsticks used	Thousands of pairs	464,490	478,189	524,461	546,198	555,657	593,452	670,122	749,563	703,842	735,957	
Disposable chopsticks used per store		Pairs	52,912	52,627	54,877	53,908	51,904	52,808	56,370	56,940	52,032	50,186		
Saving resources	Food waste recycling	Stores that recycle used cooking oil	★ Lawson Group ³	Stores	8,500	9,142	9,875	10,468	11,059	11,470	12,348	13,156	13,973	14,411
		Stores that recycle food waste (Feed-making / Fertilization, Heat recovery)	★ Lawson Group ³	Stores	1,791	2,157	2,403	2,456	2,645	2,555	2,685	2,950	3,031	2,775
	Food recycling ratio	★ Lawson (non-consolidated)	%	34.7	47.6	50.3	47.6	44.7	41.1	44.3	44.5	47.9	50.2	
	Average daily waste per store	★	kg	51.8	52.0	53.7	53.7	51.6	51.0	55.4	55.9	52.2	47.1	

Notes: *1 Calculated as per industry-classified interpretation regarding Basic Guidelines on Greenhouse Gas Emissions Calculation for Retailers, Ver. 1.0.

*2 The CO2 emission coefficients for the year had been calculated on the basis of the adjusted voltage coefficients of the receiving end of the power transmission line released by the Federation of Electric Power Companies of Japan until FY2016; however, from FY2017, they are calculated on the basis of the CO2 emission coefficients specified by the electric power company. Moreover, we use different CO2 emission coefficients from year to year.

*3 The number of convenience stores managed by the consolidated Lawson Group. Includes stores operated by Lawson Inc., Lawson Okinawa, Inc., Lawson Minami-Kyushu Inc., and Lawson Kouchi Inc.

*4 Data after Fiscal 2013 are for stores participating in food waste recycling nationwide; data are for all waste except food waste at certain stores in the Tokyo Metropolitan Area.

3. Fund Donations

Lawson, Inc.

(Millions of yen)

	Lawson Green Fund	Support Dreams Fund (Scholarship program for children from single-parent families)	"Dream Classes" Fund	Support Dreams Fund (Scholarship program for victims of the Great East Japan Earthquake)	TOMODACHI Fund	Disaster Relief Fund, and other funds	Total
Cumulative total	4,352	535	9	1,951	116	3,116	10,079
FY2019	133	168	9	—	3	110	423
FY2018	150	205	—	18	9	219	602
FY2017	157	162	—	48	15	53	436
FY2016	146	—	—	134	14	367	661
FY2015	110	—	—	189	24	94	417
FY2014	97	—	—	291	31	31	449
FY2013	83	—	—	330	20	49	482
FY2012	110	—	—	388	—	4	502
FY2011	111	—	—	554	—	1,073	1,738
FY2010	245	—	—	—	—	71	316
FY2009	233	—	—	—	—	36	270
FY2008	254	—	—	—	—	45	299
FY2007	238	—	—	—	—	40	278
FY2006	247	—	—	—	—	23	270
FY2005	232	—	—	—	—	64	296
FY2004	175	—	—	—	—	275	450
FY2003	196	—	—	—	—	7	203
FY2002	177	—	—	—	—	45	221
FY2001	192	—	—	—	—	77	268
FY2000	154	—	—	—	—	93	247
FY1999	190	—	—	—	—	45	235
FY1998	166	—	—	—	—	—	166
FY1997	154	—	—	—	—	—	154
FY1996	107	—	—	—	—	—	107
FY1995	98	—	—	—	—	295	393
FY1994	79	—	—	—	—	—	79
FY1993	96	—	—	—	—	—	96
FY1992(From September1992)	24	—	—	—	—	—	24

Notes:*Figures have been rounded. (Millions of yen)

*Donations include those collected in stores, donations via Loppi, donations of Ponta and d point reward points , and donations from headquarters.

4. Lawson Green Fund Accomplishments

Lawson, Inc.

	Activity sites	Area greened(ha)	Woodland trees cared for(thousands of trees)
	Cumulative total	Cumulative total	Cumulative total
FY2019	4,893	7,753	1,939
FY2018	4,632	7,618	1,905
FY2017	4,379	7,443	18,610
FY2016	4,148	7,104	17,760
FY2015	3,947	6,989	17,470
FY2014	3,741	6,771	16,920
FY2013	3,489	6,679	16,690
FY2012	3,214	6,554	16,370
FY2011	2,912	6,367	15,910
FY2010	2,603	6,038	15,090
FY2009	2,298	5,704	14,250
FY2008	2,017	5,329	13,320
FY2007	1,736	4,984	12,460
FY2006	1,528	4,510	11,270
FY2005	1,340	4,093	10,230

Notes: The data are cumulative totals since September 1992.

The area greened and number of trees cared for are calculated using the total collections of the Lawson Green Fund, the overall activities of the Green Fund, and certain assumptions. Data for each year is as of the end of February.